# Why 1300ENSUITES

1300ENSUITES provide a unique service of quality, temporary bathroom solutions perfectly suited to the insurance industry.

We use local people with local knowledge and local experience to assist with all enquiries.

#### **Financial Benefits**

- Accommodation
   Short or Long Term equals \$\$ per day.
- Relocation.
   Taxi fares right up to Removalist Trucks.
- Security.
   Hired personnel and / or equipment and the potential for extra claims
- Convenience
   One phone call is all it takes
- Reduced Extra Claims Processing Property damage, theft or injury

### Perceptual, Intangible and Brand Benefits

- Convenience: Insured do not have to pack up or move
- Peace of Mind: Insured can stay and look after their property, valuables and animals can 'see them' any time.
- Empathy: The Insurer understands my needs and concerns
- Reputation: Building relationships and ensuring repeat business

1300 367 848

www.1300ensuites.com.au

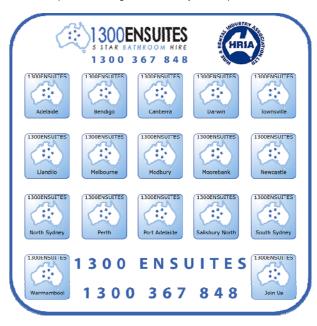
# The 1300ENSUITES Group

1300 ENSUITES Group is a national, quality brand representing the latest in mobile bathroom solutions. We provide portable ensuites on wheels, portable toilets, and portable showers complete with hot water systems. Where necessary, we can even supply a Modular Bathroom. These services are delivered with superior and consistent customer service.

Our mission is to improve the perception of the current portable and toilet hire industry within Australia. 1300Ensuites utilise the latest products and technologies.

1300ENSUITES are Australia Wide and growing.

Confirm with your local agent for product range, availability and options.



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# **National Group**



Insurance Solutions



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### Case Study (Flood)





During significant and widespread floods, the insured received major water damage to their property where rare and valuable vehicles were garaged. Their fear was the vehicles would be stolen or damaged if the owners were not on-site.

As the flood was so widespread, alternative accommodation was unavailable.

### **The Potential Cost**

- Relocation of the insured to available accommodation for the duration of the cleanup and repairs (approx. 3 months +).
- Recover and transport of rare and vintage vehicles to a secured storage facility.
- Potential claims for stolen or damaged vehicles if insured not on-site for protection of assets.

#### The Solution

1300ENSUITE mobile bathroom was quickly installed on-site allowing the insured to remain on site to oversee the clean-up and repairs and to protect their vehicles.

#### The Result

The insurer saved relocation and accommodation costs of the insured and their valuable assets.

Potential for extra damage or theft claims reduced. Peace of mind and convenience for the insured.

### Case Study (Fire)





During the Black Saturday fires in Victoria many rural properties were partially or totally destroyed including domestic, commercial and potential alternate accommodation. After the disaster, many properties owners still had stock and animals to care for and there were reports of looters and property damage. Property owners preferred to stay on-site.

### **The Potential Cost**

- Security (temporary fences, private security firm to patrol and prevent looting or damage).
- Increased stock loss due to stress and unavailable after care.
- Temporary accommodation.

### The solution

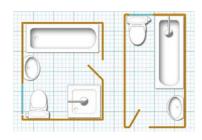
Hire or purchase an onsite caravan (claim, loan or donation) and 1300ENSUITES mobile bathroom with holding tanks and regular pump-out.

### The Result

The insurer saves costs related to accommodation, stock loss. Theft claims and security costs are minimised. Animal husbandry costs may be subsidised by other appropriate / relevant funds. The insured has Peace of Mind by remaining on and rebuilding the property.

# Case Study (Medical)





The insured was suffering from Parkinson's disease during a bathroom renovation. There was no significant family support network available to look after animals or to secure valuables if they were to be relocated. Respite care was only available once a week to take care of personal hygiene, showers and general health.

#### The Potential Cost

- Local hotels or short term accommodation that accept animal companions or pets.
- Stress of the insured due to unsecured property and valuables.

#### The Solution

Hire a portable bathroom facility from 1300ENSUITES.

Engage an Occupation Therapist to confirm compliance and suitability.

### The Result

The insurer was able to save costs in accommodation; there were no relocation costs, no access issues with trades therefore providing a suitable alternative for the insured.

The insured was able to remain onsite in their own premises and shower each day while securing property and having their animal companion and peace of mind.